



Europass Curriculum Vitae



Personal information

First name / Surname **Felix ARION**
Address Str. Manastur 3-5, Cluj-Napoca, 400372, Cluj, Romania
Telephone(s) + 40 744 170 222 Mobile: + 40 744 170 222
E-mail felixarion@gmail.com
Nationality Romanian
Date of birth 17th of September, 1973
Gender Male

Work experience

Dates from October 1998
Occupation or position held Professor (since October 2014)
Associate Professor (October 2007 – October 2014)
Lecturer (February 2004 - October 2007)
University Assistant (March 2001 - February 2004)
University Junior Assistant (October 1998 – March 2001)
Main activities and responsibilities Teaching and research activities in field of Agribusiness and Rural Development
Head of Department of Economic Sciences (since 2008)
Habilitation in Engineering and Management in Agriculture and Rural Development (since 2017)
Name and address of employer University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca,
Department of Economic Sciences
Str. Manastur 3-5, Cluj-Napoca, 400372, Cluj, Romania
Type of business or sector Higher education
Dates from June 2013
Occupation or position held General Manager
Main activities and responsibilities Managerial tasks
International and national representation
Name and address of employer AgroTransilvania Cluster
Department of Economic Sciences
Comuna Apahida, Sat Dezmir, Str. Criseni FN, Cluj, Romania
Type of business or sector Cluster in the Agro-Food sector

Education and training

Dates October 1998 – July 2004
Title of qualification awarded PhD in Management and Marketing in Agriculture
Principal subjects/occupational skills covered Agricultural Economy, Rural Development, Extension
Name and type of organisation providing education and training University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca
Level in national or international classification PhD

Dates October 1997 – July 1998
 Title of qualification awarded Master Agrobusiness
 Principal subjects/occupational skills covered Agribusiness
 Name and type of organisation providing education and training Babeş-Bolyai University Cluj-Napoca, Romania, Faculty of Economic Sciences
 Level in national or international classification MSc

Dates October 1992 – July 1997
 Title of qualification awarded Bsc in Economical Sciences
 Principal subjects/occupational skills covered Agricultural Economy, Rural Development
 Name and type of organisation providing education and training Babeş-Bolyai University Cluj-Napoca, Romania, Faculty of Economic Sciences
 Level in national or international classification BSc

Personal skills and competences

Mother tongue **Romanian**

Other language(s)

Self-assessment
 European level (*)

English
France

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C1	proficient user	C1	proficient user	C1	proficient user	C1	proficient user	C1	proficient user
B2	independent user	B2	independent user	B1	independent user	B1	independent user	B1	independent user

(*) Common European Framework of Reference for Languages

Social skills and competences Member Association of Managers and Economical Engineers from Romania (AMIER)
 Member of Asociacion Internacional de Marketing Publico y No Lucrativo
 Member of Society of Horticulture and Forestry of Transylvania, Romania
 Member of Cluj Branch of Agricultural Economy Committee Work of Academy of Agricultural and Forestry Sciences from Romanian
 Member of Romania Presidential Committee Public Policies for Agriculture Development in Romania
 Member of Agency of Credits and Scholarships of Ministry of Education
 Member of National Network for Rural Development in Romania

Organisational skills and competences Head of Department of Economic Sciences, of USAMV Cluj-Napoca
 General Manager of AgroTransilvania Custer
 Innovation and Development Manager of Transylvanian Furniture Cluster
 Director Council of Research Centre “Business Administration on Rural Area”, of USAMV Cluj-Napoca
 Member of Director Council of Regional Agricultural Extension Centre, of USAMV Cluj-Napoca
 Member of Director Council of Society for Ecological Agriculture
 Vice-President of Society of Horticulture and Forestry of Transylvania



	Member of Thematic Working Group "Economic Development in Rural Area" of Consultative Committee Rural Development, Agriculture and Fishery of Rural Development Policy 2014 – 2020 (2012-2014)
Technical skills and competences	<p>Expert evaluator of different national research and institutional projects /program in the field of Agricultural Economy, Rural Development, Policies, Economics (CEEX from 2005, CNCSIS from 2004, AGRAL from 2004)</p> <p>Expert evaluator of ARACIS (National Agency for Quality Assurance in Higher Education from Romania) – from 2008</p> <p>Included into database of Expert evaluators of Program IDEI, call FP7-KBBE-2010-4 and Call: FP7-KBBE-2010-4 – from 2010</p> <p>Included into database of Expert evaluators of expert evaluator for the Marie Skłodowska-Curie Actions "Individual fellowships" (IF) H2020-MSCA-IF-2014, as part of the European Framework Programme for Research Horizon 2020 – from 2014</p> <p>Expert evaluator and reporter of Czech-Norwegian Research Programme CZ09, Financial mechanism 2009-2014 – from 2014</p>
Computer skills and competences	Abilities of using MSOffice and other usual software (SPSS, transfer of data and so on)
Other skills and competences	<p>2018, Training on Public Policies in the Field of Regional and National Economic Competitivity</p> <p>2015, Advanced training at Farmers Academy (South Korea)</p> <p>2015, Horizon 2020 Development Project (Austria)</p> <p>2015, Excellence in Management Cluster, Barcelona</p> <p>2014, Professional Certificate of "From Marketing Strategy to Results: Steps and Tools for Marketing Plans Implementation", from Business Management and Marketing Academy</p> <p>2010, Certificate of Training in the field of "Sales and Sale Techniques easy to use. An easy and practical approach of sales, sale techniques, sale process and negotiation techniques", of Gabriel A. Balazs, USA</p> <p>2010, Professional Certificate of "Project Manager", from Transylvania Business Center</p> <p>2007, Certificate of Training in the field of „Project Management”, of Enrico Tomasetti, Urbino University, (Italia)</p> <p>2004, Certificate of Training in the field of Young Scientist Fellowship Norman E. Borlaug Program for Romania la University of Iowa, USA</p> <p>2003, Certificate of Training in the field of "Business World" National Agency for Partnership with Economical and Social Environment) și Junior Achievement Romania, Predeal, România</p> <p>2002, Certificate of Training in the field of Agro-Environmental Summer School la Szent Istvan University, Godollo, Ungaria în cadrul programului CEEPUS</p> <p>2001, Certificate of Training in the field of „Communications. Skills for effective communications based on effective use of personal tools like voice, breath, pose, speech and formulation”, of R. Klaassen, STOAS Agricultural Teacher Training Institute (Holland)</p> <p>2000, Certificate of Training in the field of Sustainable Nutrient Management in Agriculture, of Prof. A. Hekstra, Director al Foundation for Sustainable Nutrient Management in Agriculture (Holland)</p>
Relevant e experience	<p>Member of Monitoring Committee of National Rural Development Programme (PNDR) 2014-2020.</p> <p>Member of Romania Presidential Committee Public Policies for Agriculture Development in Romania,</p>



which created the National Framework for Sustainable Development of Agri-Food Sector, for 2020-2050, which reunited national experts to find solution including for identifying and analysing the different alternatives food supply chain models existing in Europe and identifying those models that substantially improve income of farmers and have potential for scaling up (2009-2013)

General Manager of AgroTransilvania Cluster, a professional association on field of agri-food sector which has as the main objective to stimulate the implementation of short food supply chains in the North-East Region of Romania in order to sustainable development of agri-food sector and to facilitate the access of local producers to market (2013-2014)

Independent Contractor Agreement for the study Dairy and Niche Markets Value Chains in Romania, contracted from Heifer Project International, an Arkansas nonprofit corporation (2014)

Member of Thematic Working Groups "GLT 4 – Value-Chain of Agri-Food products, Quality, Promotion, marketing and Communication", of Consultative Committee Rural Development, Agriculture and Fishery of Rural Development Policy 2014 – 2020, which propose the tools and measures to development of (the many forms of) short supply chains is one of the approaches of the Common Agricultural Policy to improve competitiveness be financed on the Rural Development Policy

Project Manager of MAKIS, project no. 135135/2009 „Comparative study between production costs from ecological and conventional agriculture on vegetal production”, to offer a comparative analysis of the production costs between conventional agriculture and ecological agriculture (both certified, and on the conversion process) – according to the Council Regulation (EC) No 834/2007 of June 28th, 2007 on organic production and labelling of organic products.

Beneficiary of NATO Advanced Research Workshop nr. 978612 Formal Descriptions of Developing Systems la University of Hawai'i at Manoa, Honolulu, USA, 2002

Scholarship from USD in frame of Young Scientist Fellowship Norman E. Borlaug Program for Romania la University of Iowa, USA, 2004

Invited professor for European universities: Universita Cattolica del Sacro Coure, Piacenza-Cremona (Italy), ISARA Lyon (France)

Author or co-author of 9 scientific books and more than 60 scientific paper published in peer-reviewed journals

Coordinator of 5 program of studies (3 for BSc level and 2 for MSc level, including an ERASMUS MUNDUS MSc program – Master Food Identity)

Project manager or Project coordinator for more than 21 national and international research, development and consulting projects, and member in the research team for at least another 10

Prof. Dr. Felix Arion

