




PERSONAL INFORMATION

**Ionel Mugurel JITEA**



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-  <http://econ.usamvcluj.ro/>

Sex Male | Date of birth 14/12/1979 | Nationality Romanian

JOB APPLIED FOR  
POSITION  
PREFERRED JOB  
STUDIES APPLIED FOR

WORK EXPERIENCE

2003 - 2017

**Professor Hab. (2017 - ); Associate Professor (2014 - 2017); Lecturer (2009-2014); Assistant (2003 – 2009 )**

**University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca, Romania**

- **Deputy Director – Economic Sciences Department (2016 - ). Vice-dean research (2012 - 2016);**
- **Editor** for the Bulletin of University of Agricultural Sciences and Veterinary Medicine. Horticulture (2012 - 2016);
- Teaching responsibilities: fiscal and farm financial management; Common Agricultural Policy and Compared Agricultural Policy
- Research in the area of Common Agricultural Policy; HNV farming; Agroforestry sustainability.

Business or sector Education and Research

EDUCATION AND TRAINING

**September 2004 –  
December 2008**

**PhD in Applied Economy**

Charles de Gaulle Lille 3 University, Lille, France

- Empirical measurement of potential consequences produced by the Common Agricultural Policy at the farm level. In this period I obtained a PHD bourse in applied economics: "Bourse du Gouvernement Francais" which was financed by the French Embassy from Bucharest

**January 2004 –  
December 2008**

**PhD in Agronomy**

University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca, Romania

Empirical measurement of potential consequences produced by the Common Agricultural Policy at the farm level.

**September 2002 –  
June 2003**

**MSc in European Agricultural Economy**

University of Agricultural Sciences and Veterinary Medicine Cluj-Napoca, Romania  
Agribusiness; Agricultural Policies

**September 1998 –  
June 2002**

**Bachelor in Economics**

Babes Bolyai University, Faculty of economics and business administration;  
Economics studies; rural economy and rural development;

PERSONAL SKILLS

**Open minded:**

In the period I have done my PHD studies abroad I made the important experience to live in foreign cultures. I am interested in different thoughts, cultures, religions and I am used to listen to different points of view and to take them into consideration.

**Patience:** thanks to my day to day work with students but also with trainees or farmers (I am working in MAKIS PROGRAME see <http://www.makis.ro/> ) I developed a lot of patience. I am able to keep calm and work efficient even under stressful conditions.

**Networking skills:** due to my profession and to my interactive way of being I have developed an informal network between graduates and farmers.

**Quick learner;**

Mother tongue(s) Romanian

Other language(s)	UNDERSTANDING		SPEAKING		WRITING
	Listening	Reading	Spoken interaction	Spoken production	
English	C1	C1	C1	C2	C2
	Replace with name of language certificate. Enter level if known.				
French	C2	C2	B1	B2	B2
	Replace with name of language certificate. Enter level if known.				

Levels: A1/2: Basic user - B1/2: Independent user - C1/2 Proficient user  
Common European Framework of Reference for Languages

Communication skills ▪ good communication skills

Organisational / managerial skills ▪ leadership (currently responsible for a team of 80 people in the research area)

Job-related skills ▪ good command of quality control processes (currently responsible for quality audit)

Computer skills ▪ good command of Microsoft Office™ tools; MatLab; SPSS;

Other skills ▪ **Multitasking and good in working under stress:** during my working experience I have done in the same time extensive research, teaching and extension for farmers. And all of these had to be done in the same time in order to meet important dead lines

Driving licence ▪ B

Professional qualifications: 23 – 27 February 2009 : Qualification Certification “**Farm Planning II**” Vatra Dornei, Romania  
Fachhochschule Weihenstephan University of Applied Sciences Germany ;  
19-23 November 2007: Certificat de “**Management of European Projects**” USAMV Cluj-Napoca; Romania.  
22 Mai 2007 – 3 June 2007 : „**Training of Agricultural Advisory Trainers**” - The Danish Agricultural Advisory Service, Bygholm Agricultural College, Danemarca, MAKIS Project

- Professional affiliation**
- 2019 – present member of the **EU Strategic Working Group: SWG SCAR-AKIS: SCAR Agriculture Knowledge and Innovation Systems** <https://scar-europe.org/index.php/akis>
  - 2020 - member of the **European Innovation Partnership-AGRI Focus Group on “Wildlife and agricultural production ”** <https://ec.europa.eu/eip/agriculture/en/focus-groups/wildlife-and-agricultural-production>
  - 2019** – present member of "4 per 1000" initiative <https://www.4p1000.org/>
  - 2014 – 2016 member of the **European Innovation Partnership-AGRI Focus Group on “High Nature Value (HNV) farming profitability”** <http://ec.europa.eu/eip/agriculture/en/content/FGHNV>
  - 2013 – in the present member of the **European Association of Agricultural Economists (EAAE)** ([http://www.eaae.org/eaae\\_site/](http://www.eaae.org/eaae_site/)).
  - 2016 – in the present member of the **European Society for Food Ethics** (<http://www.eursafe.org/>).
  - 2012 – in the present, member of the **Horticultural and Forestry Association from Transylvania (SHST)** (<http://www.shst.ro/>).
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- Editor/Reviewer**
- 2014 – 2016 Editor for the Bulletin UASVM.Horticulture (Indexed in Thomson Reuters Master Journal List);
  - 2006 Editor for EurSafe Proceeding book - Know Your Food: Food Ethics and Innovation (Wageningen University Publisher).
  - Scientific board member to Scientific papers. Horticulture;
  - Reviewer for: Notulae Botanicae Horti Agrobotanici Cluj-Napoca; British Journal of Economics, Management and Trade; American Journal of Experimental Agriculture; etc.

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**ADDITIONAL INFORMATION**

## Publications

**I. Books :**

1. Jitea I.M. (2011). Simulation methods to analyze the effects of farm policy changes at farm level. (in Romanian) Editura Digital Data Cluj. ISBN 978-973-7768-78-0. pp. 1- 249.
2. Jitea I.M. (2013). Public finances and taxation adapted to the entrepreneurial needs of the Romanian rural area (in Romanian). Editura AcademicPres Cluj-Napoca. ISBN 978-973-744-287-1. pp. 1 -211.
3. Jitea I.M. (2015). Agricultural policies in the New EU Member States: theoretical approaches and empirical evidences (in English). Editura AcademicPres Cluj-Napoca. ISBN 978-973-744-456-1: 1 – 190.
4. Jitea IM (2017). Business financial management (in Romanian). Editura AcademicPres Cluj-Napoca. ISBN 978-973-744-456-1. pp. 1 -300.

**II. Scientific publications :**

1. Olar A, Jitea IM (2020). Assessing the quality of the local development strategies in Romania, evidence from 2014-2020 programming period. *Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development* 20(2): 347 – 358;
2. Dumitras D , Muresan I , Jitea IM, Mihai V, Balazs S, Iancu T (2017). Assessing Tourists' Preferences for Recreational Trips in National and Natural Parks as a Premise for Long-Term Sustainable Management Plan. *Sustainability*, 2017, 9(9), 1596 (IF 1.789);
3. Vintu CR, Chiran A, Leonte E, Ștefan, Jitea IM\*. (2016). Can Agritourism be a Viable Niche Market for the Small Romanian Fruits and Vegetables Producers? *Not Bot Horti Agrobo*, 44(2):xx-xx. DOI:10.15835/nbha44210570 (IF 0.546).
4. Jitea IM, Arion FH (2015). The role of agro-environment schemes in farm economic sustainability from High Natural Value Transylvanian areas. *Environmental Engineering and Management Journal*. 14(4):719-964 (IF 1.06);
5. Jitea IM, Dumitraș DE, Simu VA (2015). An ex-ante impact assessment of the Common Agricultural Policy reform in the North-Western Romania. *Agricultural Economics*. 61 (2):88-103 (IF 0.442);
6. Marcu N, Meghisan GM, Jitea IM (2015). An Evaluation of the Romanian Fruits and Vegetables Producers Access to Different Types of Common Agricultural Policy Instruments. Is there Any Real Consistency with the Policy Objectives? *Not Bot Horti Agrobo* 43(1):243-249 (IF 0.546).
7. Jitea I.M., Pocol C.B. (2014). The Common Agricultural Policy and productivity gains in Romanian agriculture: is there any evidence of convergence to the Western European realities?. *Studies in Agricultural Economics*, 116(3):164-166.
8. Jitea I.M., Dumitraș D.E., Pocol B.C (2013). The Impact of the Personal Direct Income Tax on the Romanian Agriculture. A critical analysis. *Bulletin UASVM Cluj-Napoca.Horticulture* 70(2): pp. 339-343 (BDI, Cab Abstracts).
9. Jitea I.M., Dumitraș D.E., Merce C.C., Arion F.H. (2012). An Impact Analysis of the Common Agriculture Policy on the Romanian Agricultural Structures. A Statistical Approach. *Lucrări Științifice, seria Agronomie* 55: pp. 201-204 (BDI, Google Scholar).
10. Jitea I.M., Arion F.H., Dumitraș D.E., Merce C.C. (2012). An Analysis of the Romanian Think Tank's Perception on the Strategic Agriculture Policy Options Available After 2013. *Bulletin UASVM Cluj-Napoca.Horticulture*, 69(2): pp. 148-155 (BDI, Cab Abstracts).
11. Jitea I.M. (2011). Appropriate Methods for Evaluating the Agricultural Policies' Consequences at the Farm Level. *Notulae Botanicae Horti Agrobotanici Cluj-Napoca* (IF:0.59). 39(1): pp. 126 -133 (ISI).

## Research Projects

1. 2016 – 2019 **Responsible for Romania in H2020 project** - High Nature Value Farming: Learning, Innovation and Knowledge – HNV LINK Grant Agreement No. 696391 <http://econ.usamvcluj.ro/cercetare/proiecte-de-cercetare/hnv-link-2/>
2. 2016 - 2019 **Member in EraNet Project - Innovative and sustainable intensification of integrated food and non-food systems to develop climate-resilient agro-ecosystems in Europe** and beyond (SustainFARM) <http://facceturplus.org/research-projects/sustainfarm/>
3. 2010 – 2012 – **Director of PD 190/2010** ” Evaluating the effects of the Commune Agricultural Policy (CAP) reforms using a simulative approach at the Romanian farm level” - Romanian National Council for Scientific Research;
4. 2010 – 2011 – **Responsible for the socio- economic team** - Grassland conservation through CAP instruments - A Transylvanian case study (MOZAIC Project) [http://www.efncp.org/download/mozaic\\_2011\\_summary.pdf](http://www.efncp.org/download/mozaic_2011_summary.pdf) - Wilhelms Universität Bonn (Germany)
5. 2012 - Compared Agricultural Policies – theories and practical realities; Francophone University Agency- bibliographical study of the theories behind different types of agricultural policies;
6. 2005 – 2006 – **Director in CNCIS project**: Analysing the social, economic and technical effects of the Common Agricultural Policy at the crop farm level in North West Romanian region - Romanian National Council for Scientific Research

## Expert/trainer in other similar projects

1. 2015: Expert/trainer in “Establishing and supporting national rural development network” project. **Responsibilities:** Organizing Courses’; Training for National Local Action Groups; **Client:** SC Inovacion Y Desarrollo Local; The Romanian Ministry of Agriculture and Rural Development,
2. 2014: Expert/trainer in C/111/F/1/S/14/8/42/01/04 “ Training for semi-subsistence farmers who own farms in the North West development region;”. **Responsibilities:** Train farmers in financial management; **Client:** The Romanian Ministry of Agriculture and Rural Development,
3. 2011 – 2013: Expert/trainer in POSDRU 53513/2.12.2010 "An integrated intervention for strengthening the entrepreneurship of socially vulnerable women”. **Responsibilities:** Identification of vulnerable target groups; Organizing Courses’; Training specialists in social Economics; Social enterprise organization. **Client:** AFI ProFamilia.
4. 2012: Expert/trainer in JASMINE project Technical Assistance TRAINING PROPOSAL Ref JAS3/FAR/RO/2012/1; **Client:** FAER IFN SA Reghin. **Responsibilities:** Develop the lecturer’s curricula and deliver training in the following areas: Module 1. Marketing strategies; **Grant financing:** World Bank;
5. 2010 – 2011: Expert/trainer in POSDRU/13/5.2/S/11 number 106/25.09.2008 “Develop the working force market by promoting non-agricultural activities in rural areas”. **Responsibilities:** Develop the lecturer’s curricula and deliver training in the following areas: Module 1. Organisation of the business commercial activity; Module 2. The goods store supply relating on the daily sales rate; Module 3. Customers contracts elaboration; **Client:** UASVM Bucharest;
6. 2008 – 2009: Expert/trainer in Modernizing Agricultural Knowledge and Information Systems (MAKIS). **Responsibilities:** Develop the lecturer’s curricula and training delivery in Farm Financial Management area;. **Client:** The Romanian Ministry of Agriculture and Rural Development, **Grant financing:** World Bank;